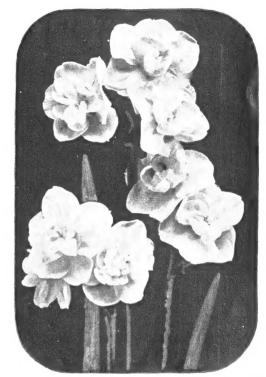


(A peck contains from 80 to 120 blooming-size bulbs.)

Daffodils for Naturalizing

	Doz. P	er Peck	Per Bu.
KING ALFRED. (Yellow Trumpet.) Deep yellow, early	.25	\$5.75	\$21.90
OLYMPIA. (Yellow Trumpet.) A giant with deep golden yellow trumpet, lighter petals.  Midseason	.35	5.95	22.50
EMPEROR. (Yellow Trumpet.) Like Olympia, smaller. Midseason 1.	10	4.75	17.90
THE FIRST. (Yellow Trumpet.) Colored like Olympia, one of the first to bloom 1.	10	4.75	17.90
HELIOS. (Large Cup.) Golden yellow petals, cup a little darker, hardy and prolific, early.	20	5.45	20.00
CHEERFULNESS. (Double.) Several flowers to each stem each with a yellow center surrounded by white petals. Late 1.2	20	5.45	20.00



CHEERFULNESS (Double)

HELIOS (Large Cup)

#### HANDMADE DAFFODIL MIXTURES

GLOUCESTER COUNTY MIXTURE. (Mixture No. 1.) A mixture of seven or more good varieties which are grown in large quantities for cut flowers in our section, includes King Alfred, Olympia, The First, Helios, Emperor, Cheerfulness, and others. \$5.75 per peck; \$21.00 per bu.; \$5.90 per 100.

RIVER'S EDGE NOVELTY MIXTURE. (Mixture No. 2.) Contains the above named varieties, also several others, such as Lady Diana Manners and Franciscus Drake. \$6.25 per peck; \$23.00 per bu.; \$6.50 per 100.

ALL YELLOW MIXTURE. (Mixture No. 3.) Made up of King Alfred, Helios, The First, and may include some other yellow daffodils with long or short cups. \$5.45 per peck; \$20.00 per bushel; \$5.50 per 100.

Dear Friends and Gardeners:

It is a pleasure to greet you again, and I hope that you enjoyed your bulb flowers this spring, as we did ours here on our fifty-acre

You will notice that we have omitted some types of bulbs from our quotations this year. We decided to omit these bulbs in order to be able to give more time and attention to what we have always considered our main business, i.e., the growing and selling of daffodils.

Our most popular offering is a peck or bushel of mixed daffodils. Buying in bulk gets you the most bulbs for your money, and the mixtures give you a selection of different types and a prolonged blooming season. (The varieties in our mixtures bloom over a period of from four to six weeks.)

Sincerely.

(MRS.) SELINA L. HOPKINS

FREE DELIVERY: Orders for bulbs above \$2.00 will be sent prepaid to any point EAST OF THE MISSISSIPPI RIVER. CUSTOMERS LIVING WEST OF THE MISSISSIPPI RIVER will please add ten per cent to our prices for DAFFODILS to help with transportation costs. (Daffodil bulbs are heavy, and the cost of shipping them is quite high.) All other bulbs will be sent any place in this country postpaid.

FOR ORDERS BELOW \$2.00—please add 25¢ for packing and

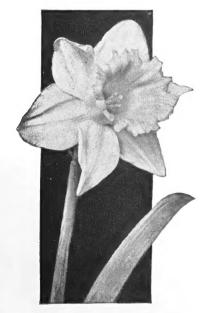
GUARANTEE: Our bulbs are guaranteed to reach you in first class condition and to be true to name. Packages should be opened at once on arrival and examined. Any molded bulbs reported within 10 days of receipt will be replaced free of charge.

PRICE LISTS: If you do not intend to plant bulbs this year, you will do us and one of your friends a favor by passing this list on to another gardener.

PLANTING TIME: All bulbs on our list should be planted in the fall before the ground freezes. We start to ship our accumulated daffodil orders about September 1st. The other kinds of bulbs are imported from Holland, and of course we cannot begin to ship them until they come, which is usually about October 1st.

ORDER AS EARLY as you can, please. Orders are filled in the order in which they are received except that orders from southern states are not filled until after September 20 unless early shipment is especially requested.

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KING ALFRED (Yellow Trumpet Class)

# River's Edge Flower Farm

(Mrs. S. L. Hopkins)

Telephone: OXford 3-2940

Nuttall, Gloucester Co., Virgin d. 1 B R 3 R 3 RECEIVED 

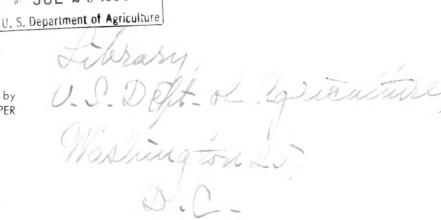
#### SPECIAL EARLY OFFER!

5% Discount

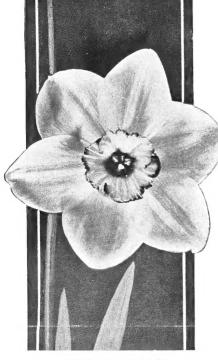
If you mail order and payment by Aug. 25, you may deduct FIVE PER CENT from our list prices.

POSTMASTER: Forwarding or return postage guaranteed if forwarded to a new address. Notify sender on Form 3547. Postage for notice also guaranteed. If re-turned please state reason.





### DAFFODILS-More Recommended Varieties



(Small Cup Class)

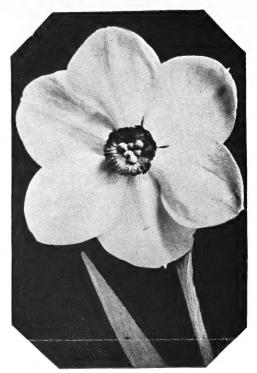
#### SPECIAL COLLECTION NO. 1

Cheerfulness	Helios	Robin Hood
E. H. Wilson	King Alfred	The First
Emperor	Lady Diana Manners	Whiteley Gem
	Olympia	

3	each	of	10	varieties	(30	bulbs)	 3.25	
6	each	of	10	varieties	(60	bulbs)	 5.75	
12	each	of	10	varieties	(120	bulbs)	 9.35	
25	each	of	10	varieties	(250	bulbs)	 16.95	

#### **GARDEN COLLECTION NO. 2**

Actaea Alcida Campernel	Regulosis	Carlton Dick Wellband Geranium John Evelyn	Lovenest Rembrandt Twink
3 each of	10 varieties	(30 bulbs)	\$ 3.90
<b>6</b> each of	10 varieties	(60 bulbs)	
12 each of	10 varieties	(120 bulbs)	14.50



ACTAEA (Poeticus)

ACTAEA. (Poeticus.) Very large. Broad, snow-white perianth, large eye margined with dark red. Late. 3 for  $65\varepsilon$ ; \$2.00 per doz.; \$15.00 per 100.

ADA FINCH. (White Trumpet.) Large, ruffled creamy-white trumpet; broad, pure-white perianth. Very fine. Midseason. Each 35¢; 3 for 90¢; \$3.30 per doz.

**ALCIDA.** (Large Cup.) Citron-yellow cup with orange frill, wide cream petals. Very late. 3 for  $65\,\varepsilon$ ; \$2.00 per doz.; \$15.00 per 100.

BEERSHEBA. (White Trumpet.) A very fine flower with perfect form and a pure white color throughout. Midseason. Each 30 ε, 3 for 80 ε; \$2.50 per doz.

CAMPERNEL REGULOSIS. Two small deep yellow blooms with tiny cups on each stem, sweet-scented. Early. 3 for 40¢; \$1.30 per doz.; \$10.00 per 100.

CARLTON. (Large Cup.) A large fine flower with expanded lemon cup surrounded by sturdy petals of same color. 3 for 65¢; \$2.00 per dox.; \$15.00 per 100.

DICK WELLBAND. (Large Cup.) The petals are pure white, and the cup is flame orange. Very fine. Late. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

DUKE OF WINDSOR. (Large Cup.) Large orange or lemon crown is surrounded by creamy white petals. Very sturdy and prolific. Late. Each 35¢; 3 for 90¢; \$3.30 per doz.

E. H. WILSON. (Large Cup.) Expanded, shallow lemon cup is surrounded by star-shaped white perianth. Midseason. 3 for 65 ε; \$2.00 per doz.; \$15.00 per 100.

FRANCISCUS DRAKE. (Large Cup.) Pure white petals, flaming orange frilled cup. Midseason. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

GERANIUM. (Poetaz.) Tall stems carry 3 to 5 blooms each. Flowers are white with geranium-red centers. Late. 3 for 65€; \$2.00 per doz.; \$15.00 per 100.

JOHN EVELYN. (Large Cup.) Pure white perianth, lemon yellow, fluted cup. Midseason. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

LA ARGENTINA. (Large Cup.) Perianth is large and pure white, and white crown is remarkably filled with radiating stripes of yellow and orange. Each 30¢; 3 for 80¢; \$2.50 per doz.

LADY DIANA MANNERS. (Small Cup.) Creamy-white petals, expanded yellow crown with red edge. Late. 3 for 50¢; \$1.60 per doz.; \$12.00 per 100.

LOVENEST. (Pink Trumpet.) Pinkish-apricot, trumpet, white petals. An unusual looking daffodil. Midseason. 3 for 70¢; \$2.25 per doz.; \$16.00 per 100.

MRS. R. O. BACKHOUSE. (Large Cup.) The best known pink trumpet daffodil. Ivorywhite petals, long trumpet with apricot pink, frilled edge. Late. 3 for 70¢; \$2.25 per doz.; \$17.00 per 100.

REMBRANDT. (Yellow Trumpet.) This fine, large flower has traditional daffodil form with long yellow trumpet. Deep yellow in color. Early. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

#### CONNOISSEUR COLLECTION NO. 3

Ada Finch Duke of Windsor Franciscus Drake	La Argentina Mrs. R. O. Backhouse Selma Lagerlof Successor	Unsurpassable William the Silent Yellow Cheerfulness
1 each of 10 variet	ies (10 bulbs)	\$ 2.25
3 each of 10 variet	ies (30 bulbs)	6.50
6 each of 10 variet	ies (60 bulbs)	12.95

ROBIN HOOD. (Trumpet.) A giant flower with golden petals and a large orange cup. Very striking. Early. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

SELMA LAGERLOF. (Large Cup.) Perianth is white, crown is red, edged with orange yellow. Each 30¢; 3 for 80¢; \$2.50 per doz.

SUCCESSOR. [Yellow Trumpet.] A long trumpet daffodil of the King Alfred type, deep yellow throughout. Late. 3 for 70¢; \$2.25 per doz.; \$17.00 per 100.

TWINK. (Double.) The leading double, primrose and apricot. A large, fine flower. Early. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

UNSURPASSABLE. (Yellow Trumpet.) A very fine new giant, deep yellow throughout. Early. 3 for 80¢; \$2.50 per doz.; \$18.00 per 100.

WHITELEY GEM. (Large Cup.) Tall with a bright orange fluted cup backed by a golden perianth. Early. 3 for 70€; \$2.25 per doz.; \$16.00 per 100.

WILLIAM THE SILENT. (Trumpet.) Enormous golden yellow flower of perfect shape. 3 for  $80\,\varepsilon$ ; \$2.50 per doz.; \$18.00 per 100.

YELLOW CHEERFULNESS. (Double.) A yellow form of the well-known white Cheerfulness. Cluster of double yellow flowers. Late. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

#### DARWIN TULIPS, GROWN IN HOLLAND

SCARLET SENSATION. A uniform shade of bright scarlet.

SUNKIST. Bright golden yellow.

THE BISHOP. Pure violet.

PRINCESS ELIZABETH MAXIMUS. Vivid, rosy pink.

ZWANENBURG. Pure white with black anthers.

\$1.20 per doz.; \$2.30 for 25; \$8.50 per 100.

3	each	of 5	varieties	above	(15	bulbs)		 	 	 	 	, ,	 		 	\$ 1.65
6	each	of s	varieties	above	(30	bulbs)	. ,	 	 	 	 		 		 	 2.90
12	each	of S	varieties	above	(60	bulbs)		 	 	 	 		 	 	 	 5.75
25	each	of S	varieties	above	(12	5 bulbs		 	 	 	 		 		 	 10.50
Rai	nbow	mix	ure of tuli	ps \$7.	50 r	er 100	٥.									

#### LARGE BEDDING HYACINTHS

**BISMARCK.** Bright blue, very fine for forcing in pots. L'INNOCENCE. Pure white, extra fine large bells.

JAN BOS. The finest brilliant scarlet hyacinth, very early.

CITY OF HAARLEM. Golden yellow. The purest and finest yellow hyacinth.

PINK PEARL. One of the finest. A beautiful pink.

KING OF THE BLUES. Dark blue, splendid form.

25¢ each; \$2.60 per doz.; \$20.00 per 100.

1	each	of	above	6	colors	 		 					 			 	,	 		 	. \$	1.15
3	each	of	these	6	colors			 					 			 		 		 		3.95
5	each	of	these	6	colors			 	٠.	. ,			 		 ٠	 		 		 		6.30

Mixed Hyacinths: \$2.40 per doz.; \$18.50 per 100.

#### LIATRIS

**LIATRIS** (Blazing Star or Gayfeather) Pycnostachya. Blooms in midsummer and throws up long narrow spikes of purple flowers, four feet high, which last a long time.

3 for \$1.00; \$3.00 per doz.

#### **PEONIES**

PEONY FESTIVA MAXIMA. Paper-white, crimson markings to center. Large and full; tall. 80¢ each; 3 for \$2.00; \$7.00 per doz.

# River's Edge Flower Farm Nuttall, Gloucester Co., Virginia

Ship to:			
		(Please print name and address plainly)	
Address:			
_		•	
Express Office	ce		
		(Only if different from Post Office)	
Check, mone	ey order or	cash enclosed for	
	No C.O.D.	(Amount) Orders Please—All over-payments promptly refunded	
will please add all other bulbs	ten per cent t will be sent a	We prepay all charges on all bulbs, including our bushest of the Mississippi River. Customers living west of the to our prices for daffodils to help with transportation charge place in this country prepaid.  Dought at the dozen rate and 25 bulbs at the 100 rate.	Micricainni Dive
Quantity Kir	nd of Bulb	Name of Variety or Collection Number	Price
		Total amount allowed for bulbs	
		10% of amount of daffodil order for postage west of Mississippi	
		Total	

"The bulbs I have been getting from you for over 15 years now make quite a show in the Spring, especially the daffodils that I naturalized. People come here each year to see them. They are a great beauty." Mrs. J. F. Carter, Point of Rocks, Frederick Co., Md.

"Last year you sent me the Red Emperor tulips which bloom early. This year I'm ordering 100 Rainbow Mixture tulips to bloom later. After the early variety is finished I'd like the later ones to be coming in. Everybody admired the Red Emperors last year." Mrs. W. H. Bretz, Yeadon, Penna.

"I have just seen some of the loveliest daffodils I've ever seen grown, and the bulbs came from your flower farm. Will you please add my name to your mailing list?" Mrs. W. B. Campbell, Baton Rouge, La.

"I want to thank you for sending me such nice bulbs last fall. The daffodils and hyacinths are blooming now and are perfectly beautiful. . . . My red Jan Bos hyacinth has an eight inch stalk, full of blooms, and the color has attracted everyone's attention." Miss Bennie York, Nashville, Tenn.

"We are moving to a new house this fall and it is with regret that I leave the bushel of your bulbs we planted here five years ago. They seem to get lovelier each year." Mrs. Thomas I. Crowell, Charlottesville, Va.

"I have so enjoyed the daffodils I got from you two years ago, and in spite of the crowded condition of my small garden, I feel I must have more. Please send me a peck of your River's Edge Novelty Mixture." Mars Hanson, Kansas City, Mo.

"We were more than pleased with the bulbs received from you last year and are, right now, enjoying the beauty of the tulips. The daffodils are about gone but the muscari blooming, and we did have lots of scilla and snowdrops." Mrs. James N. Rasmussen, Otis, Mass.

"We just bought a big old house and the yard is very large. There is a deep border all around it and my husband and I are to dig it all up and cultivate it.... Two years ago you sent me some bulbs and I have had the most beautiful flowers." Mrs. Peter Gow, Attleboro, Mass.

> "The daffodils I ordered from you last year were superb. I can not tell you how much pleasure they gave us, how long they bloomed. I hope to buy another peck for fall planting." Mrs. Bessie Barrett, Letohatchie, Ala.

# Daffodils are Harvested at River's Edge Farm

Reprinted from the Richmond Times-Dispatch



Mrs. Selina Hopkins, of River's Edge Flower Farm, shows a basket of her choice daffodils gathered from her fields.

# BY—HAMILTON CROCKFORD Times-Dispatch Staff Writer

NUTTALL, VA., March 31 — Mrs. Selina L. Hopkins just about abandoned housekeeping a couple of weeks ago and took to gathering posies. Lunch will continue to be irregular or missing for three weeks yet.

It wasn't simply a walkout, or just Spring fever — although that had something to do with it.

The daffodils had it. Here in Gloucester County they were bursting into bloom again. (The daffodil show at Gloucester is on today and tomorrow.)

Everybody in Gloucester County has a daffodil patch. Mrs. Hopkins has some 15 acres of them.

#### Bread and Beauty

And since they supply her table with bread as well as beauty, picking posies in March for her has only an incidental resemblance to gathering nuts in May.

So, beauty being fragile, business on her "River's Edge" flower farm here, a couple of miles east of the court house, is bustling these days—everywhere except the kitchen.

Every clear morning the pickers show up at her fields. Every afternoon a truck shows up at her packing house for a shipment to go somewhere.

And every day, all day, an elderly widow turned business woman gets about to all corners of the place to supervise the operations from picking to packing.

If it's a frosty morning, the daffodils will have their heads down, and there's no picking then. But when they look up and dance in glee like Wordsworth's, beside the North River here the nimble-fingered pickers must move fast.

#### Money for Pickers

[There's money in it for the pickers, while it lasts, at 2 cents per bunch of a dozen, 25 bunches to the basket, and some people picking 20 baskets in a day's working time, the owner observed.]

The job must be done by noon, if possible, Mrs. Hopkins noted, to leave enough time for cooling the flowers to stiffen their stems, and for packing before the truck comes. She drives her car out into the fields to direct the work.

The baskets go into troughs of water to stay until the stems are "cool to the hand." Then the packers take over, gently placing them 30, 36 or 50 bunches to the box, according to the size of the flower variety, and bracing it to be sure the blossoms don't bruise.

While this is going on, the phone may be ringing with a long distance order from somewhere, and Mrs. Hopkins will be off into the house to take it.

A daily broadcast of prices in New York is also "must" listening for her or her son-in-law and daughter, Mr. and Mrs. C. H. Hammer, who live with her, and grow more daffodils of their own.

#### Market Perishable

The market can be as perishable as a daffodil, if there's a temporary glut in one place: The New York



A Field of Daffedils on River's Edge Farm



Mrs. Hopkins Superintends Packing of Daffodils

price dropped from 50 cents a dozen on a Saturday to 10 cents by the next Thursday, they noted. They shifted destinations accordingly, just before truck time.

Mrs. Hopkins, who moves unruffled through this melee, got into flower farming on her own rather later than most.

An aunt of actress Katherine Hepburn, she was born Selina Hepburn, the daughter of a Hanover County Episcopal minister, in 1878, and married N. S. Hopkins in 1900.

From general farming on his family's old place here, "Waverley," first owned by Philip Edward Tabb, he went into bulb growing seriously about 1922. He developed a couple of varieties himself. Meanwhile, Mrs. Hopkins observed with a smile, genealogy and Gloucester County history were her chief occupations.

But when her husband died in 1937, and her four children wondered what she ought to do, she decided simply. "It was the only living I had," she said. She turned to daffodils.

She sells a dozen or so commercial varieties and a few boxes each year of an estimated 100 other varieties.

And while she'll be getting back to a little more housekeeping after about April 20, she won't tarry long at a time.

#### Has Bulb Trade

She's working up a bulb trade, too, and does about as much business selling the increase of her bulbs in the Fall as selling flowers in Spring.

Selling only to home gardeners and florists rather than large whole-salers, she's shipped them now to every State except Montana, she said. (Everything goes out with a tag noting the bulbs were State-inspected and found free of the plaguish ellworm and narcissus bulb fly, Hammer pointed out.) And she "grades bulbs with the boys all summer."

They have to be dug every one to four years, she noted, and where they grew, the fields must be planted alternately to soybeans and Winter clover, sometimes for two years, and these turned under, until the ground is right for bulbs again.

After cleaning, drying, chemical treating and curing, the bulbs for replanting go back in the ground from September to Christmas. It's a year-round business.

"The only time I get any peace at all is when I get them all patted down in the ground in the Winter," Selina Hopkins said—"And then I have to work in my income tax.

But she was smiling at a cluster of her "Magnificence" when she said it. Daffodils are Larvested of Liver a manuscript and a second of the second